



**POLARIS
Laboratories**

POLARIS Laboratories® Hires Field Services Manager, Expands Staff

FOR IMMEDIATE RELEASE

Indianapolis, IN - August 2011 – Leading fluid analysis provider POLARIS Laboratories® has extended its Field Services reach with the addition of new personnel. Henry Neicamp, formerly a Technical Sales Manager for Warren Oil Company, is now the laboratory's Field Services Manager. Neicamp, along with the company's Coolant Program Manager, Elizabeth Nelson, and Field Services Engineer, David Tingey, will expand the POLARIS Laboratories® network of technical services and customer support with private and public training classes, program reviews and assessments and assistance with every facet of fluid analysis program management.

Neicamp has over 30 years of technical sales, engineering and management experience in the lubricants marketplace. Neicamp began his career as a Field Engineer for Seismograph Service Corporation and Dresser Industries. He was a Sales Engineer and Technical Service Manager for Pennzoil-Quaker State and was responsible for fleet, commercial and industrial customers and distributors while with Warren Oil. Neicamp holds CLS and OMA certifications through the Society of Tribologists and Lubrication Engineers (STLE).

"I'm thrilled to be part of such an exciting, innovative company that leads the industry with excellent products and services that are focused on customer education and support," Neicamp said. "My technical background and personal goals are a perfect match for this position with POLARIS Laboratories® and I'm looking forward to being part of their team." Neicamp is based in Marion, IL.

Nelson and Tingey round out the POLARIS Laboratories® Field Services team with a wealth of industry knowledge and experience in fluid analysis training, oil and coolant program management and data interpretation.

POLARIS Laboratories® specializes in testing and analyzing oils, fuels, coolants and water-based fluids for equipment reliability. The company currently supports more than 100 private label fluid analysis programs for customers that include Chevron, ConocoPhillips, Kendall, Ingersoll Rand, Terex, MTU and Cummins Filtration. It services more than 80,000 customers in over 15 countries worldwide.

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